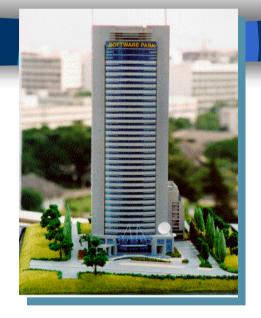
Development that leads to

SOFTWARE PARK

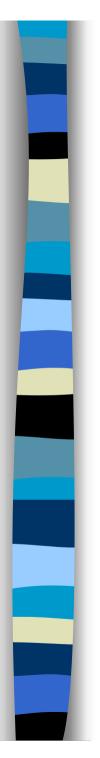
Dr. Kanchit Malaivongs NSTDA

25 November 1999



http://www.swpark.or

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AGENDA

IT Development Effort

Professional Standards

Certification

Software Park

Future

IT Development Effort

Thailand realized the importance of IT many years ago. However, we lack an IT champion.

- Took long time to convince government
- Took much more effort to accept IT standards
- Took much time to define vision, policy and strategies on Information Technology

National Computer Committee

- **NCC** was established to screen IT purchase
- **NCC** action might be right thirty years ago
- The problem is that the control was too long!
- While other countries saw IT as strategic tools but NCC saw it as a hugh expense
- Finally NCC was abolished and a new committee was established to promote IT

National IT Commitee

Initiated by technocrats and leaders who understands IT, NITC aims to promote IT as a strategic tool for economic development

Many subcommittees were established to be chaired by leading figures in government sector

More specific assignments were defined



work of NITC and all subcommittees by providing necessary information through research activities. Other important

functions of the secretariat are initiate policy issues to NITC and subcommittees to consider: coordinate with other

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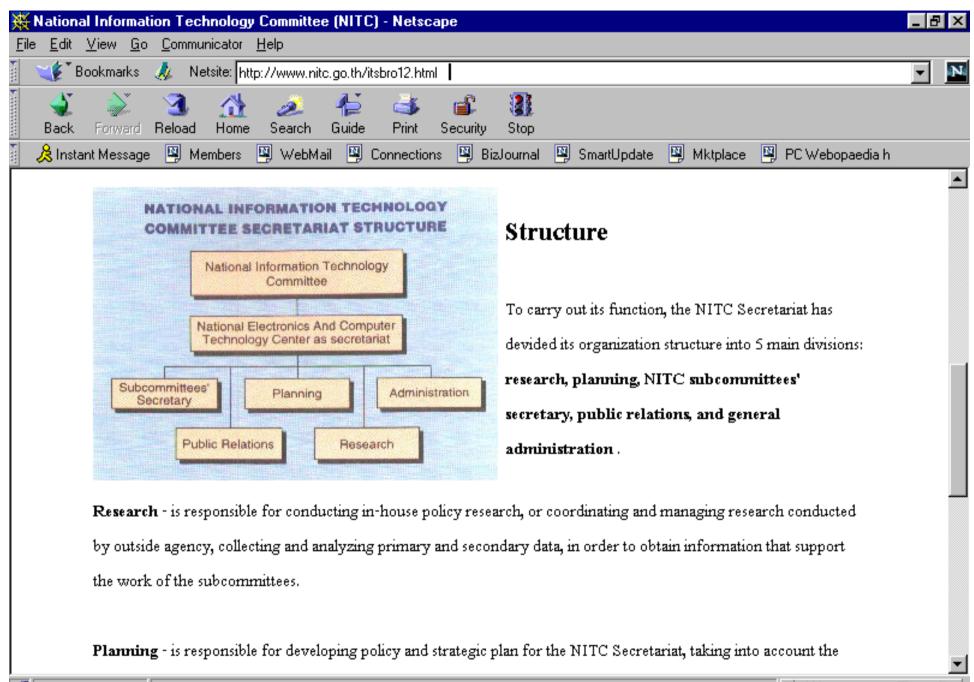
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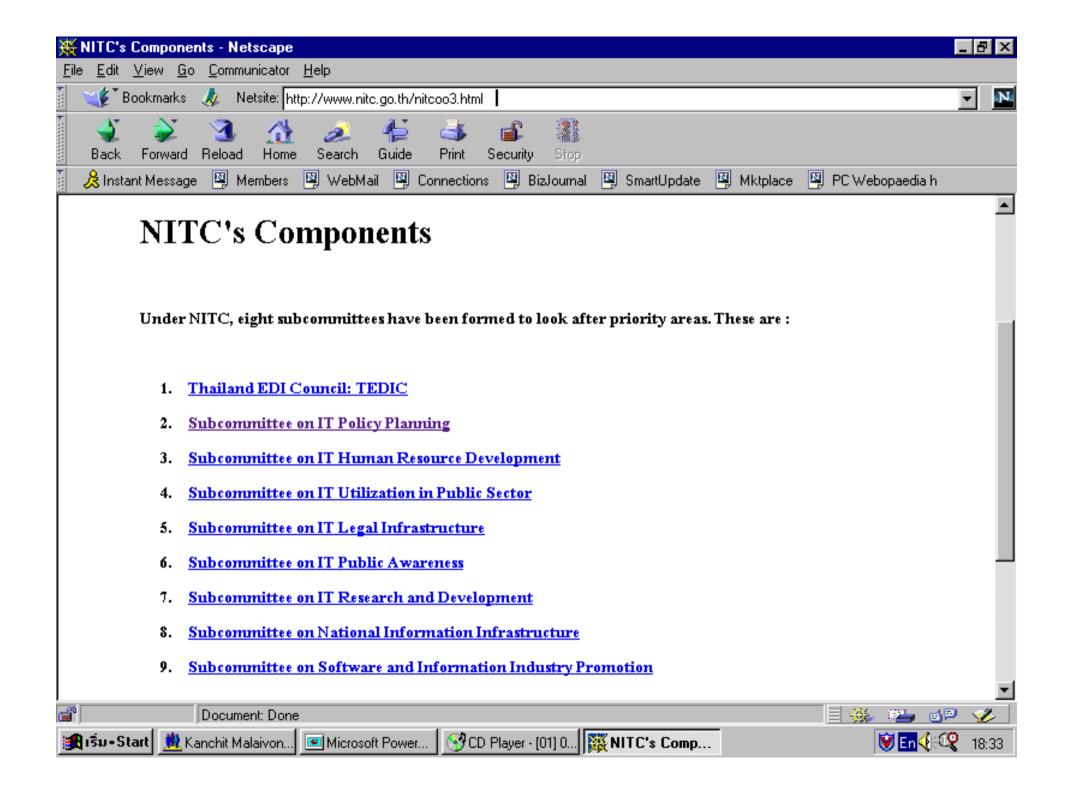
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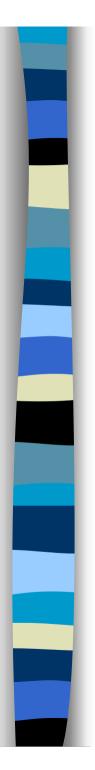
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Vision IT2000

NITC recommended the cabinet to approve the following three pillars of IT vision:

- Create national wide IT infrastructure
- Develop IT professionals and IT literates
- Promote the use of IT to provide one stop services in all government departments

IT Manpower Development

IT manpower problems: shortage and quality Civil service commission redefined the IT line Cabinet resolved that all middle level officers must have two-day training in spreadsheet **Cabinet approved a recommendation to specify** responsibilities of CIO to a high rank officer

IT Manpower Development

Computer Association of Thailand joined with the South East Asian Regional Computer Confederation in defining the IT Professional Standards with collaboration of the Japanese Center of International Computerization Cooperation (CICC)

IT Manpower Development

SRIG-PS has defined a six classification model in three functional areas:

Systems Development Programmer

Systems analyst

Project manager

Education and Training Instructor

Specialist Support

Middleware specialist

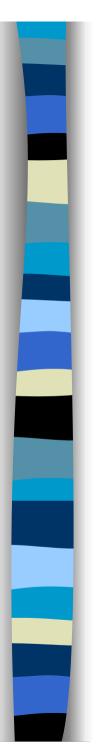
Technical specialist

Three level career progression

Supervised: Entry level of jobs. Need full guidance and supervision in executing the assigned tasks.

Moderately supervised: Person can drive and execute small tasks, but he/she still needs guidance in bigger, and more complicated tasks.

Independent/Managing: Person originates the tasks. He/she does not need any guidance in executing the tasks and supervise others in performing a task.



Other Attempts

Min. of Labor approved a plan to train unemployed undergraduates to become Visual Basic programmers

CAT started the certification process for programmers and systems analysts

Nectec started APEC E-commerce training center

IT Certification in SEARCC

COUNTRY	STATUS	DESIRED RESULTS
Australia	Existing (ACS	Professional development; high
	Certification	standards in an ethical manner
	Program)	
India	Some specialist	Quality; skills enhancement
	areas only	
Indonesia	None	Standardization
Japan	Existing (JITEE)	Enhance IT engineer's ability
Malaysia	None	Standardization of the member's professional development; awareness of the IT industry for the need for quality

IT Certification in SEARCC

COUNTRY	STATUS	DESIRED RESULTS			
New Zealand	Existing (ACS Certification Program)	Raise quality of work in IT by establishing professional standards and practices			
Philippines	None	Quality of professional skills needed for both local and international projects			
Singapore	Project Management	Quality to support the country's objectives			
Sri Lanka	None	Implement computer systems that work; identify IT Professionals in a subject area			
Thailand	SA & Programmer	Quality especially qualification of teachers			



Software Mining

Old ideas being mined

Software park is seen as an answer to the new economy:

- Thailand needs a lot of localized software
- Many IT undergrads are available
- Ability to compete with other nations

Estimated Thailand IT Market 2000-2003

(Million Baht)	2000	2001	2002	2003	
IT Hardware	21,186	27,209	32,253	38,329	
IT Services	8,646	9,769	11,039	12,475	
IT Software	6,696	8,370	10,463	13,078	
Total	36,527	45,349	53,755	63,882	

Source : Association of Thai Computer Industry



Application Software ERP (Enterprise Resource Planning) 1997-2002

(US\$m)	1997	1998	1999	2000	2001	2002
Worldwide Projection *** ERP software biz (Average growth rate 20% pa)		10000.	13000	15600	19000	22800
ASEAN Projection** ERP software biz (Average growth rate 25% pa)	115	144	180	225	281	351

Source *** AMR and BT Alex Brown Research

** IDC 1998



Software Park Project

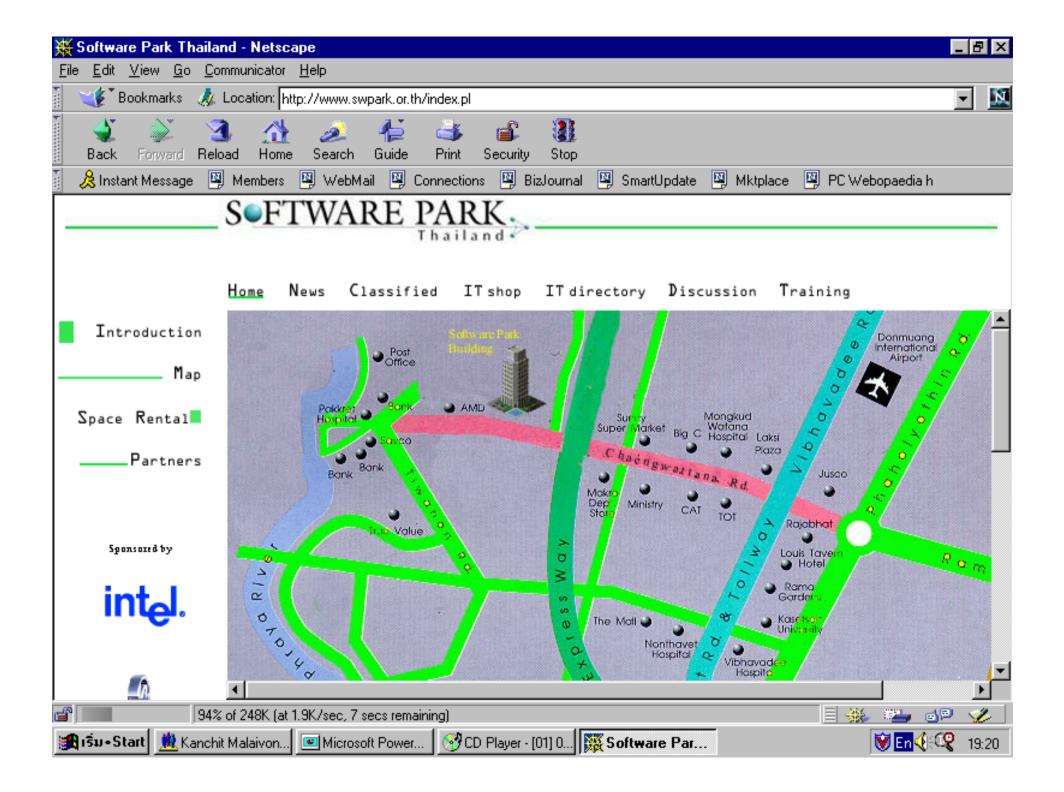
Approved by the Cabinet on May 21, 1997 Originally planned to be within Science Park Later, the project was modified due to economic crisis and devaluation of Thai baht Finally the Cabinet agreed to purchase a building with an area of 30,000 sq.m.



Objectives

- Promote SW industry
- Attract SW business investment
- Create competitive advantage thru technology transfer
- **Create environment for quality SW**
- Develop SW manpower
- Create a hightech office model





Software Park W illBe (1)

- The national center for locally m ade software,
- The incubation center for sm alland medium entrepreneurs in software business



Software Park W illBe (2)

- The place where technical support and transfer of technology are provided for professionals in the field, and
- The marketplace for software vendors and buyers to explore new business relationships and to make deals.



Service Units of Software Park

Business Inform ation Technology Transfer Inform ation Technology Software Tools Software Testing Incubator C enter



A ttractive Investment Privileges from BOI (1)

Rights and Benefits :

1. Perm ission to own land for carrying out promoted activities

2. Perm ission to bring in foreign technicians and experts to work in promoted projects



A tractive Investment Privileges from BOI (2)

3. Tax incentives include (regardless of zone): Exemption of import duties on machinery and equipment which are unable to be manufactured in Thailand

Exemption of corporate income tax and income tax on dividend for the first 8 years after the start of operation



A ttractive Investment Privileges from BOI (3)

4. Additional tax incentives for project located in Zone 3 include:

50% reduction of corporate income tax for 5 years from year 9 - year 13 -D ouble deduction from taxable income of water, electricity, and transportation costs for the first 10 years -D eduction from net profit of 25% of the costs of installation or construction of the project's infrastructure facilities



Scope of A ctivities

that will qualify for investment Privileges include :

- SW developm ent, production, conversion
- System integration and maintenance services
- Multimedia SW production and services
- SW docum entation services (exclude printing)
- Professional training in SW technology and SW related activities
- Data entry services



Basic Infrastructure

Software Park provides:

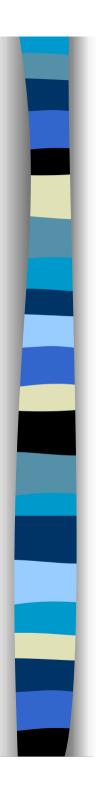
- High speed fiber optic network throughout the building
- High-speed data access to major dom estic & international centers
- Backup electricity generator
- Very reliable power supply
- A separate outlet for surge-free power-supply
- Automatic environment control
- 24 hrsA ir-conditioning with separate control
- Office, conference, training & exhibition areas
- Recreational, exercise & fam ily support facilities

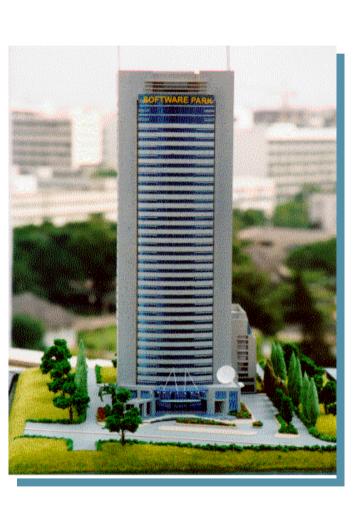


Education and Training









Thank you and see you in our Software Park